

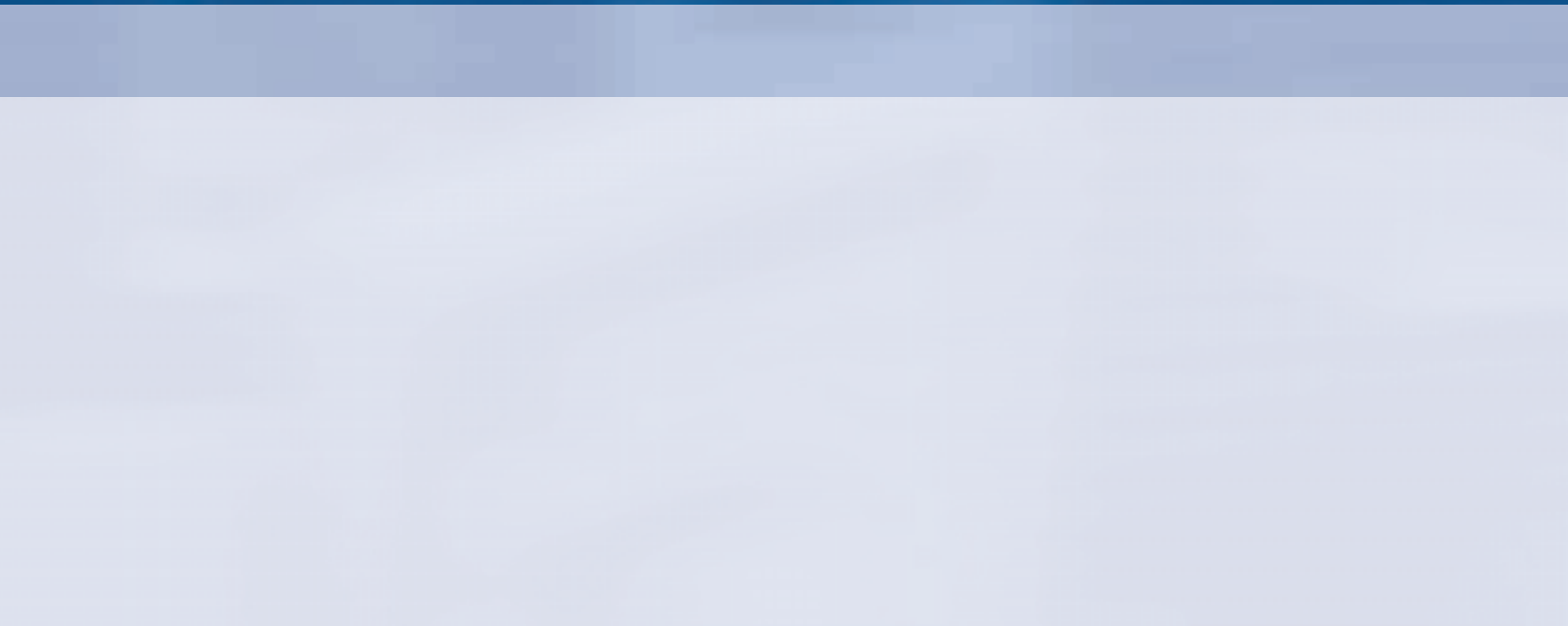


# SOLUTIONS

*Microsoft Dynamics—  
Solutions for Supply Chain Management*



Microsoft Dynamics



## *Streamline operations and business processes*

Production- and distribution-based organizations face four key challenges. Business success depends on streamlined distribution, satisfied customers, productive relationships with partners and suppliers, and rapid time to market. The right business solution optimizes production, management, and service processes, giving you the tools you need to help reduce costs, promote efficient, profitable innovation, and give your customers the quality of service that keeps them coming back. Help your people collaborate with all members of the supply and demand chain by providing a secure, central location where all team members can access and exchange the information they need, including order, shipment, and status details. Microsoft Dynamics™ provides options for customization that let you adapt your solution to meet your unique business needs — so the investment you make today, will grow with your business tomorrow.



# RESULTS



## *Seize new opportunities*

Successful businesses are constantly analyzing their processes to determine what they can do better. First they recognize the challenge. Then they find a solution — Microsoft Dynamics can help you turn your challenges into profits.

### **Streamline distribution and help reduce costs**

Streamline your sales, purchasing, and pick/pack/ship cycle by tailoring workflow processes to meet specific needs and keep pace with competitive markets and low margins.

### **Strengthen and expand profitable customer relationships**

Provide your customers with the fast, accurate answers, firm delivery promises, flexible spending, and efficient order fulfillment that keep them coming back, freeing you to grow your business, evolve your offerings, and build strong relationships with your customers.

### **Build relationships with your suppliers and partners**

Uncover inefficiencies in relationships with partners and suppliers, and learn how to make business interactions productive. Leverage relationships with partners and suppliers to create the most profitable and competitive business model.

### **Improve time to market**

Realize the competitive and financial impact of developing innovative products and services, and taking them to market faster than ever before.

*“Access to real-time information has substantially increased the visibility of inventory for our sales staff. It allows us to see availability of product immediately and respond to our customer’s needs.”*

– Erik Kirkendall  
Director of Sales  
New Age Electronics (NAE)

## Fuel your business productivity

### REDUCE DUPLICATION OF EFFORT AND STREAMLINE TASKS

Microsoft Dynamics helps fuel the productivity of your business by automating your business-critical operations and adapting to fit into your type of business, ensuring the most relevant insight.

#### Build a business that’s profitable

Track production costs in detail and manage work orders, the shop floor, and even outsourced processes. Automated order processing from quote-to-delivery can boost productivity and help eliminate errors. And directing the entire cycle of order helps you to build a business that is both customer-driven and profitable.

#### Increase shipping efficiency and foster customer loyalty

Consolidate purchase requisitions from across departments to help increase buying power, reduce shipping expense, and increase order accuracy.

#### Reduce purchasing and inventory costs

Connect inventory control, purchasing, and sales order processing with your demand planning process, to help reduce costs, improve cash flow, and ensure that you have the right stock at the right time to meet customer demand.

### ALLOW YOUR PEOPLE TO BUILD ON THE SKILLS THEY ALREADY HAVE

Built to work with Microsoft technologies, Microsoft Dynamics works like other Microsoft products you and your people are familiar with, helping reduce the time required to learn how to use it, and freeing up time to focus on what matters most.

### Work with familiar software

Give your people a business application that’s familiar. The Microsoft Dynamics user interface maps to the look and feel of Microsoft Office™ applications like Outlook®, so it’s familiar and easy to use.

### Empower your people to grow your business

Help decrease wasted time and increase productivity with a unique role-based design that lets employees focus on their key responsibilities. Rich reporting and analysis capabilities, and Web-based delivery of applications and information help your people drive your business success whether in the office or in the field.

### ENABLE CONFIDENT DECISIONS

Microsoft Dynamics helps you respond rapidly to the changing demands of your business, providing you with more complete insight across your organization so you and your people can make timely and informed decisions with increased confidence.

### Increase the flow of information

Manage every area of your business with confidence. Financial, manufacturing, and distribution information flows freely across your Microsoft Dynamics solution and across industry-standard reporting and analysis tools.

### Plan for the future with confidence

Track performance across your business, analyze successes, and set a course for future growth with a variety of flexible options for presenting information.



INSIGHT

## **MAXIMIZE YOUR INVESTMENT**

Microsoft Dynamics works the way your current technology works so it fits easily into your systems, helping to maximize your investment in Microsoft technology.

### **Get your people up to speed quickly**

Ensure greater value for your technology dollar by maximizing your current investments in Microsoft technology. With Microsoft Dynamics, you can get your people up and running quickly and easily.

### **Integrate with existing systems**

Free your people to concentrate on your business, not on your IT systems. System flexibility, customization tools, and security features that integrate with existing Microsoft security features give you the ability to adapt the system to meet changing business needs with minimal cost.

### **Back your investment with an extended community of partners, developers, and support professionals**

Microsoft and Microsoft Certified Partners are experts — not only in advanced technology, but also in the local business customers and requirements of the markets they serve. Together we implement and support solutions and companion products to fit your needs. Because we share our company's commitment to lasting customer relationships, we'll be right there to help ensure your software keeps in step with your changing needs.



EFFECTIVE

Microsoft Dynamics is a line of integrated, adaptable business management solutions that enables you and your people to make business decisions with greater confidence. Microsoft Dynamics works like and with familiar Microsoft software, automating and streamlining financial, customer relationship and supply chain processes in a way that helps you drive business success.

More information about Microsoft Dynamics can be found at <http://www.nextdimension.net>

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